



Solving challenges through a “Supplies Lens”

Objectives



Supplies lens

What does it mean to apply a “supplies lens” when developing proposals for the Innovation Fund?



Themes

What are some of the critical themes that we will prioritize during the upcoming round of the Innovation Fund?

What do we mean by “supplies lens”?



What do we mean by “supplies lens”?




Right
product, right
price, right
time

What do we mean by “supplies lens”?



Product
positioning,
product choice,
product
movement

What do we mean by “supplies lens”?



Systemic factors that make choice, product flow, and availability possible

A “supplies lens” focusses on the interface between the product and the entire “system”



For many IMs, there is a close connection between the product and the wider distribution system.



For IMs that address the RH needs of key population segments, it is harder to segment the product from the user.

Conflating strategic relevance with interest in a population segment



Looking to our Strategic Indicators

STRATEGY INDICATORS	
#	Indicators
	Neutrality, convening power
	Platforms afforded by the Coalition Secretariat that allow member organizations to assemble to share knowledge, raise awareness, address sensitive RH supplies issues, and/or build consensus around a common course of action.
	Brokering partnerships, brain trust
2.	Collaborative efforts by Coalition members from across different sectors to advance high priority RH supplies issues.
	Flexibility that derives from the Coalition's broad resource base
3.	Time-sensitive RH issues that the Secretariat has taken on as the basis for action.
	Respected name
4.	Instances of engagement, on behalf of the Coalition, by staff of the Secretariat Executive Committee, or member-organizations, in high-level dialogue and/or decision-making taking place within the RH space.
	Availability
	Work to ensure high-performing global and national supplies chains (knowledge, people, and data)
5.	Publications developed that expand the body of knowledge on greater product availability both upstream and downstream
6.	Initiatives undertaken with Coalition support that build health workforce capacity in supply chain management.
7.	Tools/methodologies/ approaches developed, improved, and/or used for estimating global demand of RH products, improving forecasting, and/or coordinating procurement decisions more effectively.
	Promote a policy environment conducive to effective supply distribution
8.	Policies, guidelines and/ or national strategic plans to improve RH supply distribution changed, as a result of Coalition engagement.
	Quality
	Increase the supply of recognizable, high quality products
9.	Number of RH products submitted annually for prequalification by WHO, where the Coalition can claim some contribution.
10.	Instances of manufacturers submitting dossier(s) on quality-assured RH products to national drug regulatory authorities (by manufacturer, by product), where the Coalition can claim some contribution.
	Increase the demand by consumers and the broader community for quality-assured products
11.	Coalition-supported initiatives aimed at increasing the demand for quality- assured products among both consumers and national procurers.
	Support the establishment and implementation of quality-supportive policies at the country level
12.	Contribution to policies, guidelines and/ or strategic plans to promote quality- assured RH products and medicines.
	Equity
	Advance national commitments to the principle of equity (policy-related actions)
13.	Contributions to RH policies, guidelines, and/or strategic plans to support more equitable access to RH products.
	Leveraging the market to overcome inequity (cost-related actions)
14.	Initiatives undertaken with Coalition support to map inequities to access, and expand the body of knowledge on how best to overcome them.
15.	Coalition-supported total market and other financing interventions that further equitable access to RH supplies.
	Overcome barriers that limit access to the products people need (product)
16.	Coalition-supported initiatives to introduce at country level RH technologies that meet the needs of marginalized populations.
	Choice
	Institutionalize the concept of "choice" in planning and decision-making
17.	Initiatives undertaken, globally or at country-level with Coalition support to advance commitment to choice.
	Bridge the gap between global marketplace and country context
18.	Coalition-supported initiatives to collect and disseminate product-related information that manufacturers or procurers can use to make decisions about expanding the range of methods available locally.



Thank you!